

THE CRANE & RIGGING EVENT OF THE YEAR!

2019

CRANE & RIGGING

WORKSHOP



RENAISSANCE PHOENIX GLENDALE HOTEL ☀ PHOENIX, AZ

SEPTEMBER
18-20



Register now at www.scranet.org/workshop2019

SCHEDULE

TUESDAY, SEPTEMBER 17

2:00 pm – 5:00 pm
REGISTRATION

WEDNESDAY, SEPTEMBER 18

7:30 am – 5:00 pm
REGISTRATION

7:00 am – 12:15 pm
CRANE & RIGGING GROUP
COMMITTEE MEETINGS:

- 7:00 am – 8:00 am Tower Crane
- 8:15 am – 9:15 am Safety Education
& Training
- 9:30 am – 10:30 am Labor
- 10:45 am – 12:15 pm Governing

All attendees welcome.

1:15 pm – 2:45 pm
OPENING SESSION:
HOW TO BE A BETTER LEADER

Hone your leadership skills by learning how to educate, train, mentor and empower your employees using proven methods. Operating under the premise that “there are no bad teams, only bad leaders,” participants will learn the concepts of ownership and leadership to continuously improve their operational and safety cultures.

Speakers: Kevin D. Kelley Sr., President,
Environmental, Health & Safety
Solutions, Inc.

James Junkin, Partner, Environmental,
Health & Safety Solutions Inc.

2:45 pm – 3:15 pm
NETWORKING BREAK

Sponsor: Liebherr



3:15 pm – 4:30 pm
BREAKOUT SESSIONS

HOW THE LATEST REGULATIONS IMPACT YOUR BUSINESS

Regulations impact every part of your operation so it's important to continuously evaluate your Risk Management/Safety Plan and initiatives against the 2019/2020 regulatory landscape. In this session, gain unique insights into upcoming changes to the FMCSA Compliance, Safety, Accountability (CSA) program, Hours-of-Service (HOS) Notice of Proposed Rulemaking (NPRM), as well as an important date to keep in mind related to ELD compliance.

Speaker: Bill Smith, EVP, Claims & Risk
Management, NBIS (NationsBuilders
Insurance Services, Inc.)

NAVIGATING THE HAZE OF LEGALIZED MARIJUANA IN THE CONSTRUCTION INDUSTRY

With 17 states having legalized marijuana, companies are left to figure out how to address the legal and practical aspects of marijuana usage. Learn how companies from the U.S. and Canada are tackling the issue and what you can do today to start managing it within your own company.

Panelists: Pat Collins, Director,
Product Marketing, Link-Belt Cranes

Ryan Long, Regional Manager for
Southern NB & Nova Scotia, Irving
Equipment Limited

John Roberts, President, Sterling Crane





WEDNESDAY, SEPTEMBER 18

4:30 pm - 5:30 pm

2019 RIGGING JOBS OF THE YEAR

What does it take to win the Rigging Job of the Year? SC&RA members—all demonstrating outstanding organization, skill and commitment to safety—were recognized for meeting some of the industry's most complicated challenges and responding with superior professionalism. Get inspired for your own entry next year!

Over \$2 MillionBarnhart
\$750,000 - \$2 Million.....Fagioli SPA
\$150,000 - \$750,000Burkhalter
Under \$150,000Emmert International

6:30 pm - 7:00 pm

FIRST TIMERS' BRIEFING

Is this your first time attending an SC&RA event? This briefing provides you the opportunity to meet with officers, staff and other first-time attendees to network and learn more about how to best leverage the event for business success.

7:00 pm - 8:00 pm

RECEPTION

Sponsors: *Link-Belt Cranes*
NBIS (NationsBuilders Insurance Services, Inc.)



This inclusive program is designed to help fast-track the best and brightest young minds to the next levels of professional and Association leadership and connect with other young industry leaders. Accepted applicants will be matched with a hand-picked mentor and spend one-on-one time with various industry veterans discussing workplace trends and industry issues.

Apply now by visiting www.scranet.org/leadership.

Wednesday, September 18

LEADERSHIP FORUM

(By Invitation Only)

8:30 am - 4:30 pm

Thursday, September 19

NETWORKING RECAP

(Optional - By Invitation Only)

5:00 pm - 6:00 pm



SCHEDULE

THURSDAY, SEPTEMBER 19

7:30 am - 5:00 pm
REGISTRATION

7:30 am - 8:30 am
CONTINENTAL BREAKFAST

*Sponsors: Enerpac, H&E Equipment Services,
National Interstate Insurance Company,
Rigging Gear Sales, Inc.*

8:30 am - 10:00 am
**A CRISIS OF DISENGAGEMENT: 6 STEPS TO
INCREASE ENGAGEMENT, PERFORMANCE
AND RETENTION**

Nearly 87% of employees worldwide are disengaged, and yet companies that have highly engaged workforces outperform their counterparts by almost 147%. Many companies are experiencing a crisis of engagement and either aren't aware of it or are ignoring the problem, especially with millennials and Gen Zs. Our ability to attract, train, manage and retain this next generation of leaders is critical to the future success of our businesses. Entrepreneur, CEO, and best-selling author Dan Negroni has developed an inside out approach and 6-step framework that helps organizations transform their culture and workforce from disengaged to engaged. Using practical relationship-based techniques and tools, Dan will help you uncover what areas your organization needs to focus on and how to begin the journey to increased engagement, performance and retention of your top talent.

Speaker: Dan Negroni, Founder and CEO, launchbox

*Sponsors: Riggers Manufacturing Company,
Rigging Gear Sales, Inc., Terex USA, LLC*



Specialized Carriers & Rigging Association

10:00 am - 10:30 am
NETWORKING BREAK
Sponsor: Liebherr

10:30 am - 11:30 am
BREAKOUT SESSIONS

**UNDERSTANDING GROUND
BEARING CAPACITIES**

Ground stability is one of the most important factors to be considered with crane set up. This session will review the underlying physics and reaction forces, as well as group pressures. Learn best practices in ground stabilization methods and techniques including crane pads and mats; cribbing and shoring; crawler crane pads and more.

Speakers: Jeff Steiner, Owner,
Bigfoot Construction Equipment
Mike Walsh, President,
Dearborn Companies

LOOKING UP: FAA GUIDELINES FOR CRANES

The Federal Aviation Administration's Obstruction Evaluation Group (OEG) will review the evaluation process, filing procedures, lighting requirements for cranes plus more, including an in-depth look at their new website for the crane industry.

Speaker: Mike Blach, OEG Airspace Specialist,
FAA Obstruction Evaluation Group

ADDITIONAL SPONSORS

Charging Stations

A1A Software LLC
Goldhofer Aktiengesellschaft
Lifting Gear Hire

Giveaway

All Erection & Crane Rental Corp.

Meeting App

Fleet Cost & Care, Inc.

Room Keys

Nelson Trailers

Wi-Fi Access

Terex USA, LLC



11:30 am - 3:00 pm
EXHIBIT CENTER

(Buffet lunch & refreshments provided)

SC&RA brings together 94 of the industry's top manufacturers, software and training providers, insurance representatives and media all in one place. With no conflicting sessions or distractions, the Exhibit Center is the best place to meet with your customers and make new contacts quickly and easily.

12:00 pm - 2:00 pm Lunch Sponsors: Deep South Crane And Rigging, LLC, J&R Engineering Co., Inc., Lift Systems, Inc., Terex USA, LLC

2:00 pm - 3:00 pm Refreshment Sponsor: Tadano America Corporation

3:15 pm - 4:30 pm
DESIGN, FABRICATION AND TESTING OF CANTILEVER BEAMS AND TRIANGLE PLATES

Cantilever beams and triangle plates are valuable specialty rigging tools, but the engineering fundamentals behind their design and use are simpler than they may appear. This presentation will provide examples of commonly used rigging applications and will identify resources for design, fabrication, load testing and lift planning.
Speaker: Chad Fox, PE, Project Manager, ruby+associates

4:30 pm - 5:00 pm
NETWORKING BREAK

Sponsor: Liebherr

5:00 pm - 6:00 pm
BREAKOUT SESSIONS

INSIDE INFORMATION: HOW CRANE OPERATOR CERTIFICATION AND EVALUATION IS REALLY GOING

Nearly a year after OSHA published its final rule on Operator Qualification, some companies still have questions about training and certification. How should employers evaluate their operators, and how often? What documentation is required? What implications, if any, are there to existing crane operator certifications? Hear from an industry expert on how his company implemented the requirements and learn the latest developments from NCCCO leadership.

Speakers: Bret Shields, Director, Safety & Risk Management, Buckner HeavyLift Cranes
Thom Sickelsteel, CEO, National Commission for the Certification of Crane Operators (NCCCO)

HOW TO USE DATA TO REVITALIZE YOUR MARKETING

During this informative round-table discussion, three heavy-construction industry professionals with experience in publishing, marketing, and digital analytics will discuss proven strategies for using information to drive brand awareness and sales. The discussion will cover advertising best practices; fundamentals of brand strategy; and demystifying SEO. Learn how to use analytics, research, and good-old-fashioned listening to drive brand value.

Panelists: Tim Hillegonds, Chief Strategist, Thrive Creative
Trevor Pease, President & COO, KHL Group Americas
Izzy Crouch, Campaign & Traffic Analyst, KHL Group

6:30 pm - 7:30 pm
RECEPTION

Sponsor: The Manitowoc Company, Inc.

SCHEDULE

FRIDAY, SEPTEMBER 20

7:30 am – 8:30 am

CONTINENTAL BREAKFAST

Sponsors: Liebherr

USI Insurance Services LLC

8:30 am – 10:30 am

BREAKOUT SESSIONS

CUT TO THE CHASE: BEST PRACTICES IN SLING PROTECTION

Sling protection is a critical consideration in all load handling activities whenever the possibility of damage to slings may occur. While some slings are more robust than others, "cut proof" slings and/or "cut proof" sling protection does not exist. The presentation will include valuable information relative to direct and indirect forms of sling protection, as well as key considerations relative to damage caused by abrasion and/or cutting, appropriate mitigation methods, inspection and removal from service criteria.

Speaker: Mike Gelskey, Jr., Vice President and General Manager, Lift-It Manufacturing

TECH TRENDS IN CRANE & RIGGING

The impact of technology on your personal life is obvious. But are you leveraging the latest technology to make your company more efficient and safer? Learn from a panel of experts about the benefits and limitations of emerging technology and how it will affect the industry.

Panelists: Ted Blanton, President, North American Crane Bureau (NACB)

Jane Intrieri, Director, Marketing & Sales, Fleet Cost & Care

Tawnia Weiss, President, AIA Software

REGISTRATION

REGISTER ONLINE AT

WWW.SCRANET.ORG/WORKSHOP2019

	Early by 6/26/19	Regular by 9/4/19	On-Site after 9/4/19
Member	\$465	\$525	\$575
Spouse/ Guest	\$195	\$225	\$275
	Early by 6/26/19	Regular by 9/4/19	On-Site after 9/4/19
Non- Member	\$695	\$785	\$840
Spouse/ Guest	\$290	\$335	\$390

CANCELLATION AND REFUND POLICY

There will be a charge of \$90.00 per person for cancellations received after July 26, 2019. No refunds for cancellations received after September 4, 2019.

ON-SITE TRANSFER FEE

There will be a charge of \$25.00 per person for any registration changes received after Monday, September 16, 2019.

Please Note: If you registered at the SC&RA Member rate, your membership must remain in good standing through the duration of the meeting in order to receive the reduced rate. Should your membership status change prior to the event, you will be invoiced the difference for the higher, non-member rate.





EXHIBIT CENTER

Thursday, September 19
11:00 am - 3:00 pm
Buffet lunch and
refreshments provided

HOTEL INFO

Renaissance Phoenix Glendale Hotel
9495 W. Coyotes Blvd.
Glendale, Arizona 85305

SC&RA Group Rate:	\$189.00
Check in time:	4:00 pm
Check out time:	11:00 am

To reserve SC&RA's reduced rate, you must first register for the Workshop. Once registered, you will receive instructions for booking your accommodations. Questions? Contact us at (703) 698-0291.

BOOTH FEE
Member: \$1,310
Non-Member: \$1,945

Booth fees include one complimentary registration valued at \$525.

Visit www.scranet.org/workshop2019
to secure your booth today.

DONATE TO THE FOUNDATION

Your generous donation to the SC&R Foundation helps individuals jumpstart or enrich their career in the industry through grants and scholarships for training. The Foundation also supports research that enables the industry to innovate and improve safety.

Be sure to select to donate when completing the online registration process.

For more information, visit www.scr-foundation.org



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2019

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WORKSHOP

SEPTEMBER 18-20

Renaissance Phoenix
Glendale Hotel

Phoenix, AZ



5870 Trinity Parkway
Suite 200
Centreville, VA 20120

EVENT SPONSORS

WHY ATTEND?

- Network with 650+ industry professionals
- Learn from industry experts
- Participate in industry decisions
- Access to new and innovative products from 94 exhibitors

Register at
www.scranet.org/workshop2019

